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# CAPITAL IDEAS

The Newsletter of the Alabama Forest Owners' Association, Inc.

## Advocate for the Forest Owner

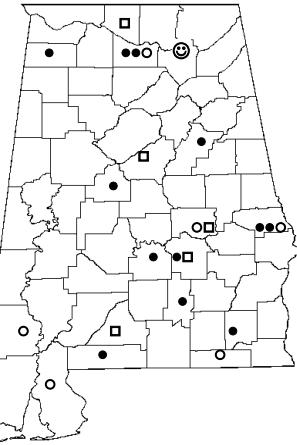
March 2023 Vol. 42, No. 3

[www.AFOA.org](http://www.AFOA.org)



P. O. Box 361434  
Birmingham, Alabama  
35236-1434

### CALENDAR OF EVENTS



● March  
○ April  
□ May  
⊕ Annual Meeting April 14-15

#### MARCH 2023

March 1...Online 12 Noon - 1 PM CT. **Controlling Chinese Privet with Fire** will be presented via Zoom with a live question & answer session. Presented by Jimmy Stiles, Auburn University. Registration required. For more information contact **Bence Carter** at (334) 693-3800.

March 2...Hazlehurst, Mississippi. **Copiah County Forestry Meeting** at the Copiah County Extension Office, 2040 W Gallman Road. Butch Bailey will speak on Carbon Markets. RSVP to (601) 892-1809.

March 3...Baxley, Georgia 8:30 AM - 4:30 PM. **Learn & Burn** at the Moody Forest Wildlife Management Area, 3533 E. River Road. Attendees will participate in a live burn and use a drip torch and other tools of the trade. Attendees will also learn about prescribed burn techniques, burn plans, smoke management, fire weather, liability laws, financial resources, and burn permits. No prescribed fire experience required. Rain date is March 10. Space is limited. Fee: \$15. For more information contact **Susan French** at (813) 391-4476.

March 3...Online at 9 AM - 3:15 PM ET. **Introduction to Forest Carbon Markets** will inform attendees about how forest carbon markets work, opportunities for private forest owners, and introduce a decision making tool to help you determine which, if any, carbon programs are suitable for your land and management goals. Fee: \$50 per household. For more information contact **Jennifer Gagnon** at (540) 231-6391.

March 3...Morgan County 12 PM - 4:30 PM. **Recreational Pond Management Workshop** at the Morgan County Extension Office, 3120 Highway 35 West, Hartselle. Topics covered will include information on wildlife damage, fish kills, goals, stocking, harvesting, and aquatic plant control. Registration required. Fee: \$15; lunch included. For more information contact **Kerry Steedley** at (334) 350-0485.

March 4...Lee County. **Mises Club Meetup** at Red Clay Brewing Company in Opelika. This event will allow attendees to learn more about the importance of free markets. Tour of a local manufacturer included. Fee: \$20; lunch included. For more information or to RSVP, contact **Ed Kerns** at (334) 321-2100.

March 4...Bibb County 7:30 AM. **Alabama Quail Hunters Field Trial** will be held at Gates Shaw's Farm in Brierfield. Bring a lunch, snacks, chairs, binoculars... Observers are welcome. Send email to [alabamaquailhunter-sinc@gmail.com](mailto:alabamaquailhunter-sinc@gmail.com) for driving directions.

March 4...Forest, Mississippi 9 AM. **Scott County Forestry Meeting** at the Scott County Extension Office, 230 South Davis Street. Butch Bailey will lead a Prescribed Fire Workshop/Field Day. RSVP to (601) 469-4241.

March 6...Morgan County 5:30 - 7:30 PM. **North Alabama Ag Outlook Meeting** at the County Extension Office, 3120 Highway 36 West, Suite B, Hartselle. RSVP to **Brett Crow** at (256) 773-2549.

March 7...Online 11 AM - 12 PM Noon CT. **Wildlife Considerations When Restoring Oak/Pine Woodlands** will be presented via Zoom. Join this webinar to learn more about ways to restore oak/pine woodlands and improve wildlife habitat. Sunlight, overstory retention levels, fire, and vegetation structure and composition influence oak/pine woodlands. For assistance connecting to the webinar email [contact@sref.info](mailto:contact@sref.info).

March 7...Gulfport, Mississippi 6 PM. **Hancock/Harrison County Forestry & Wildlife Association Annual Meeting** at Harrison County Extension Office, 9229 Highway 49. The meeting will feature a panel discussion with current board members. Meal provided. Fee: \$15 for non-members. Pre-registration requested by March 3. For more information or to register call (228) 865-4227.

March 7-10...Lowndes County 8 AM - 4 PM. **Learn to Burn** attendees will experience a day-long "start to finish" learning opportunity. Actively participate with ignition patterns, holding techniques, and mop up. The prescribed burn will be conducted on the first available burn window between March 7-10. Depending on weather conditions, selected participants will be given 2 days advanced notice before the program is held. Register early as space is limited to 30. For more information contact **Ryan Mitchell** at (251) 423-9415.

March 8...Athens, Georgia 7 AM - 4 PM ET. **Timber Taxation Workshop** at Flinchum's Phoenix, 650 Phoenix Drive. This course will provide basic information about forest-related federal income taxation and property taxes in Georgia. It will also give an update on the recent tax reform and how it affects your tax return. Instructor: Dr. Yanshu Li. 6.5 CFE hours available. Fee: \$195. For more information

contact **James Johnson** at (706) 308-6396.

March 8-9...Amelia Island, Florida. **Timberland Investment Conference** at The Ritz-Carlton, 4750 Amelia Island Parkway. This is your opportunity to learn more about timberland markets and trade on a global level. Hear from experts about changes in policies, economics, markets, and investments. Fee: \$1,995; \$150 discount if paid by February 24. Contact **Joe Parsons** at (706) 870-9971.

March 9...Milton, Florida 8:30 AM - 2 PM CT. **Forest Resiliency Field Day** at Blackwater River State Forest. Attend a field day exploring the latest on forest management. Topics include: Selecting the right tree species, Stand improvement to enhance forest health and wildlife habitat, Strategies for selling timber, Preparing for natural disasters, Cost-share programs, and more. Fee: \$15; lunch included. For more information contact **Chris Demers** at (352) 846-2375.

March 9...Online 11 AM - 12 PM Noon CT. **Restoring Upland Oak Forests** will be presented via Zoom. This webinar, offered by the N.C. Tree Farm Program, will address how to use a modified oak shelterwood system to restore upland oak and describe the prerequisites and necessary steps for success. The webinar is an introduction to a more intense two-day Restoring Upland Oak Forests field training that the N.C. Tree Farm Program will offer in September. For assistance connecting to the webinar email [contact@sref.info](mailto:contact@sref.info).

March 10...Coffee County 8:30 AM - 12 Noon. **Forestry Landowner Tour** at Ted Vignola Property, 2045 CR-364, Elba. Tour stops will include Recreational Pond Management, Drone Use in Forestry, Wild Pig Management, and Tree Varieties. Lunch included. Contact **Bence Carter** at (334) 389-4055.

March 11...Montgomery County 9 AM. **Alabama Conservation Advisory Board (CAB) Meeting** at the Ralph D. Abernathy Hall Annex Auditorium, Alabama State University, 915 S. Jackson Street, Montgomery. The decisions of this board impact all hunting activities that take place on your land. The CAB assists in formulating policies for the Alabama Department of Conservation and Natural Resources (ADCNR), examines all rules and regulations, and makes recommendations for their change or amendment. This includes hunting seasons and bag limits. Anyone wishing to speak must register between 8 - 8:30 AM. For more information, call (334) 242-3486.

March 11...Talladega County 4 PM. **Wild Game Cook-Off** at Talladega Superspeedway, 3366 Speedway Boulevard, Talladega. Attend the cook-off and enjoy live music, door prizes, youth activities, and sample wild game recipes.

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**CALENDAR of Events Continued on Page 3**

STANDING TIMBER VALUES			
PINE	Sawtimber	Power Poles	
	\$ per ton	\$ per ton	
Alabama	4Q21	4Q22	4Q21
North	26.00	23.16	46.77
South	28.11	25.82	51.82
Average	27.06	24.49	49.30
Pine Sawtimber	—	15,000 lbs./1000 Board Feet (Scribner)	
4th Quarter, 2021 (4Q21) and 4th Quarter, 2022 (4Q22)			
from Timber Mart-South, University of Georgia.			
★ For subscription details: call (706) 247-7660 or visit			
<a href="http://www.timbermart-south.com">www.timbermart-south.com</a>			
		M3 03/2023	

FORESTLAND FOR SALE [www.forestland.bz](http://www.forestland.bz)

- Dow-Jones Industrial Average: 33696.85
- 10-year Treasury yield: 3.842%
- Dollar: 133.94 Yen; Euro: \$1.0672
- Oil: \$78.49/barrel
- Gold: \$1,842.00/troy ounce

Source: *The Wall Street Journal*, 2/17/23

**"MR. JOE IS 103 YEARS OLD** and still enjoys reading your newsletter." *Many years ago AFOA realized that most landowners have gray hair.*

STOCK MARKET REPORT			
Company or Fund Name		Price Per Share	
		02/15/22	02/15/23
PotlatchDeltic Corp. (PCH)	REIT	55.29	48.55
Rayonier (RYN)	REIT	37.87	34.75
Weyerhaeuser Co. (WY)	REIT	41.83	32.85
Louisiana Pacific (LPX)		69.10	66.91
WestRock (WRK)		47.44	33.39
CUT	ETF	36.77	31.50
WOOD	ETF	92.67	76.03

Stock Market Report courtesy of [Alan Jordan, Birmingham Investment Group](#), Birmingham, Alabama.

	02/17/22	02/16/23
2 x 4 untreated framing lumber*	\$1365	\$510
7/16" Oriented Strand Board **	\$1125	\$230

\* 2x4 #2&Btr Southern Pine Eastside (f.o.b. mill) (per 1,000 board feet)

\*\* 7/16" OSB South (East) (f.o.b. mill) (per 1,000 square feet)

**JP MORGAN JUST BOUGHT 250,000 ACRES** of timberland in the Southeastern

U.S. "to make money — And not just from timber." The company expects to profit from "the rapidly-growing market for carbon sequestration."

**"HARDWOOD PRODUCTS ARE 50 PERCENT CARBON** by weight. You see large tracts of land being bought by carbon storage companies that are taking the land offline. At this point, we haven't seen too much disruption in the supply chain, but it's coming." Source: Dana Cole, Executive Director, Hardwood Federation, speaking to crosstie manufacturers last October, *Crossties*, Nov/Dec 2022. **"Why We Should Ditch Forest Carbon Credits"** is on AFOA's Annual Meeting program, 9:35 am on April 15. See page 5.

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**"DO WE HAVE FOREST CARBON SITUATIONS** that would prevent wood from getting to the tie market? The evidence is so far that carbon contracts are not impeding or affecting users to get the wood they need. Until the carbon market is proven, landowners are not that excited about it." Source: Brooks Mendell, Forisk Consulting, speaking to crosstie manufacturers last October, *Crossties*, Nov/Dec 2022. **"Why We Should Ditch Forest Carbon Credits"** is on AFOA's Annual Meeting program, 9:35 am on April 15. See page 5.

## CLASSIFIED SECTION

CERTIFIED PUBLIC ACCOUNTANTS		
JamisonMoneyFarmer PC	Tuscaloosa, AL	(205)345-8440
Richard, Harris, Ingram and Bozeman, PC		(334)277-8135
CONSULTING FORESTER - Member: ACF		
C. V. Forestry Services	Clayton, AL	(334)775-8345
Melisa V. Love, RF, ACF	Opelika	(334)745-7530
Joseph E. Rigsby, RF, ACF	Georgiana	(334)265-8200
Larson & McGowin, Inc.	Mobile, AL	(251)438-4581
Eddie Carlson, RF, ACF	Montgomery	(334)270-1291
McKinley & Lanier Forest Res.	Tuscaloosa	(205)344-5139
Gibson Forest Mgmt., Inc.	Aliceville, AL	(205)373-6168
Forestall Company, Inc.	Hoover	1-800-844-0904
John R. Stivers, RF, ACF, CF	AL & GA	(334)253-2139
Sizemore & Sizemore, Inc.	Tallassee, AL	(334)283-3611
J. Pat Autrey	Fort Deposit	(334)227-4239
F & W Forestry Services	LaFayette	(334)864-9542
M & W Forestry Consultants	Ozark, AL	(334)432-0467
Edward F. Travis, RF, ACF	Mobile, AL	(251)408-1467
Forest Management Specialists	Florence	(256)810-6876

CONSULTING FORESTER (Continued)		
Cliff A. Logan & Associates, Inc.	Eutaw, AL	(205)372-9321
Richard Crenshaw, RF	Greenville, AL	(334)382-3826
INSURANCE		
Hunting Lease & Timberland Liability Group Policies		
Alabama Forest Owners' Association		(205)624-2225
LAND FOR SALE		
Tutt Land Company	<a href="http://www.tuttland.com">www.tuttland.com</a>	(334)627-4004
Carlson Land Services	Montgomery	(334)270-1291
Hudson Hines Real Estate	<a href="http://www.hudsonhinesrealestate.com">www.hudsonhinesrealestate.com</a>	
American Forest Mgmt.	Prattville, AL	(334)358-2345
Southeastern Land Group, Inc.		1-866-751-5263
Farm & Timber Land AL, GA, TN, FL		<a href="http://www.selandgroup.com">www.selandgroup.com</a>
John Hall & Co.	<a href="http://www.johnhallco.com">www.johnhallco.com</a>	(334)270-8400
National Land Realty	<a href="http://www.nationalland.com">www.nationalland.com</a>	(855)NLR-LAND
Larson & McGowin, Inc.	Mobile, AL	(251)438-4581
Southeastern Realty & Auction Co	John Hall	(334)534-0525
Longleaf Land Co. LLC	<a href="http://longleafland.com">longleafland.com</a>	(334)493-0123
Mossy Oak Properties - Logan Land Co.		1-877-377-5263
Great Southern Land	<a href="http://greatsouthernland.com">greatsouthernland.com</a>	(334)472-0029
Travis Timberlands	<a href="http://www.edwardftravis.com">www.edwardftravis.com</a>	(251)408-1467
McKeithen Land & Realty, LLC		(251)424-4656
The Southern Land Brokers		(334)224-9520

POND MANAGEMENT		
Honey Hole Fisheries	Ralph, AL	(205)333-3665
POSTED SIGNS		
Alabama Forest Owners' Association		(205)624-2225
REAL ESTATE APPRAISALS		
Larson & McGowin, Inc.	Mobile, AL	(251)438-4581
Tuscaloosa Appraisal Service, Inc.		(205)752-8999
TIMBER BUYER		
Blue Ox Forestry, Inc.		(334)875-5100
Ideal Timber Company, Inc.		(334)375-2895
Reynolds Timber Company		(205)928-0131
4Green Forestry, Inc.		(334)300-0241
TIMBER SALE ASSISTANCE		
TIMBER BUYER LIST for your county. Printed on gummed labels ready for mailing prospectus. Just tell us the county in which your timber is located. \$17 per county. MEMBERS ONLY. AFOA, Box 361434, Birmingham, AL 35236		
TREE PLANTING EQUIPMENT & SERVICES		
Site Preparation & Tree Planting Services. For a list in your county, call AFOA at (205)624-2225.		
TREE SEED FOR SALE		
LOUISIANA FOREST SEED CO.		(318)443-5026
TREE SEEDLINGS FOR SALE		
IFCO SEEDLINGS	Let's Grow Together	1-800-633-4506
ArborGen Selma Nursery Be a Proud Steward of a Beautiful, Profitable Forest 1-800-222-1280 <a href="http://ArborGen.com">ArborGen.com</a>		
SUPERIOR TREES, INC.		
Lee, FL		(850)971-5159
WEYERHAEUSER SEEDLINGS PLANTED - PROVEN - PROFITABLE 1-800-634-8975		
CLASSIFIED ADVERTISING RATES: First Line \$95.00/year.		

LAND MANAGEMENT SERVICES		
Scotch Land Management, LLC	Fulton, AL	(334)637-2128
NUISANCE WILDLIFE CONTROL		
Rabolli Environmental, Inc.		(205)277-9426

## (CALENDAR OF EVENTS CONTINUED FROM PAGE 1)

Fee: \$40; Youth 15 and under free. Call the Alabama Wildlife Federation at 1-800-822-9453.

March 14...Online 11 AM - 12 PM Noon CT. **Establishing and Managing Open Pine-Hardwood Stands** will be presented via Zoom. Many commonly found natural forest stands are mixed with pines and hardwoods, that have developed through forest succession. There are a range of management strategies that can help to establish and maintain open pine-hardwood stands. Learn more about the recommended approaches in this webinar. For assistance connecting to the webinar email [contact@sref.info](mailto:contact@sref.info).

March 14...Online 12 Noon - 1:15 PM CT. **ForestHer Webinar Series: Getting to Know Your Turkey Population** will be presented via Zoom. This lunch and learn is for women that own forestland or are just interested in learning more about forestry. Speaker: Courtenay Conring, Alabama Department of Conservation and Natural Resources. Pre-registration required. For more information contact **Becky Barlow** at (334) 844-1019.

March 14-16...Gainesville, Florida. **Longleaf Academy: Longleaf 101** at the Austin Cary Learning Center. Topics include: History of longleaf, Use of fire, Site preparation, Proper planting techniques, Income from longleaf products, Converting to longleaf, Restoring groundcover, Managing for wildlife objectives, and more. Fee: \$50. Contact **Karen Brown** at (334) 427-1029.

March 15...Lee County 8:30 AM - 3 PM. **Chainsaw Safety Workshop** at the Charles C. Miller, Jr. Poultry Research Center, 1088 Auburn Lakes Road, Auburn. Topics will include: Safety Practices, Chainsaw Design, Ergonomics, Starting, Limbing & Bucking, Basic Felling. On-site Demonstrations included. For more information contact **Drew Metzler** at (334) 313-0478.

March 15...Online 12 Noon - 1 PM CT. **Managing Hardwoods** will be presented via Zoom with a live question & answer session. The complete program title is Managing Hardwoods for Deer & Turkey with Forest Stand Improvement & Prescribed Fire. Presented by Mark Turner, University of Tennessee. Registration required. For more information contact **Bence Carter** at (334) 693-3800.

March 17...Waynesboro, Georgia 8:30 AM - 4:30 PM. **Learn & Burn** at the DiLane Wildlife Management Area, 4121 Herndon Road. Attendees will participate in a live burn and use a drip torch and other tools of the trade. Attendees will also learn about prescribed burn techniques, burn plans, smoke management, fire weather, liability laws, financial resources, and burn permits. No prescribed fire experience required. Rain date is March 24. Space is limited. Fee: \$15. For more information contact **Susan French** at (813) 391-4476.

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### A PROPERTY TAX INCREASE

was defeated on Valentine's Day in Tuscaloosa County by about a 4 to 1 margin. About 13,000 people voted.

The proposed increases (3 mills and 5 mills) would have increased school taxes by about 80 percent.

**"ALABAMA'S FOREST INDUSTRY IS STRONG** due to proper timber management," reported Alabama Forestry Association CEO Chris Isaacson at a Learn and Burn last fall.



"We are currently growing more than 70% more timber every year than we're harvesting. If you take a look at how much wood we consume every year, it's right at 40 million tons," he said. "If we stopped growing trees, if everything just stopped where it is today, we could continue that \$28 billion in economic activity for 30 years. We've got an incredibly vibrant and abundant resource. That doesn't happen by chance."

"If you leave something growing on its own, it's going to eventually die. So it has to be managed. What we're doing today is one of the key tools that we have to manage those forests." Source: **Forestry celebrates women in government with Learn and Burn**, YellowHammer News, 10/26/22.

### FROM STELLA-JONES WEBSITE:

"As North America's leading supplier of wood utility poles, Stella-Jones provides over one million poles per year to replace, upgrade and develop new electrical utility and telecommunications lines across Canada and the United States.



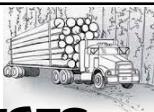
"Wood poles are the backbone of North America's electric grid and are a renewable resource, providing equal or superior strength, resiliency and service life when compared to any 'wood pole equivalent' structure constructed from alternative materials, such as steel, concrete and fiberglass."



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[Flynn.Miller@prt.com](mailto:Flynn.Miller@prt.com)  
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- Slash and Shortleaf

## FOREST PROFILES:



## FOREST PRODUCTS MANUFACTURERS by Paige Townley

When the devastating April 2011 tornadoes hit the **Remmert & Company** facility, it could have easily shut down the longstanding Tuscaloosa-based architectural woodwork company. Instead, company leaders chose to build back bigger than ever. In fact, they constructed a new 50,000-square-foot facility and equipped it with the latest design software and state-of-the-art robotic equipment to not only continue to serve its customers, but grow to serve even more.

Today, Remmert & Company is known as a leading designer, producer, and installer of custom commercial architectural millwork. The company has become one of the largest millwork companies in the Southeast. Working with contractors, architects, and designers, among other customers, the company's custom work can be found in a wide variety of facilities across a range of industries, from athletic venues and healthcare facilities to educational buildings, churches, and hotels. With the company's wide range of abilities and dedication to quality and service, that is sure to continue well into the future.





# 42nd Annual Meeting

of the

## Alabama Forest Owners' Association, Inc.

Friday and Saturday, April 14-15, 2023

Headquartered at Lake Guntersville State Park Lodge, Guntersville, Alabama



Scan the QR Code to Register Online or use <https://bit.ly/afoa2023am>

### Friday Afternoon Forestry Field Day

1 PM, Friday, April 14

**Location:** Will be given to registered attendees.

**Description:** Field Day will feature Mountain Logging, Game Food Plots, Force Majeure, and "Prettiest Old Growth White Oak Stand." Field Day Leader: [Consulting Forester Billy Rye](#). **Note:** *Forestry Field Day and Bald Eagle Observation times overlap.*

**Fee:** \$5; General Registration required to attend

### Bald Eagle Observation

3 PM, Friday, April 14

**Location:** Will be given to registered attendees.

**Description:** Watch for Bald Eagles with Indya Guthrie, Park Naturalist. **Note:** *Forestry Field Day and the Bald Eagle Observation times overlap.*

**Fee:** Included with your General Registration

### Friday Evening Reception

5 PM, Friday, April 14

**Location:** Lake Guntersville State Park Lodge, 1155 Lodge Drive, Guntersville, AL 35976

**Description:** Enjoy live music featuring [Tommy Sellers and the Hillabee Creek Band](#), heavy hors d'oeuvres, and beverages while catching up with old friends and making new acquaintances with other forest landowners. We look forward to listening to [Blue Eyes Crying in the Rain](#) and many others.

**Fee:** Included with your General Registration



### Saturday Conference

8 AM - 4 PM, Saturday, April 15

**Location:** Lake Guntersville State Park Lodge, 1155 Lodge Drive, Guntersville, Alabama 35976

**Description:** The General Conference will feature light morning refreshments with exhibitors followed by experts speaking on a variety of topics of interest to forest owners. Breakout sessions will include Nuts & Bolts of Selling Timber, Digging in Deeper on Estate Tax Planning, and More Maps with John Gilbert. Lunch will be provided around Noon followed by a few more speakers until the meeting adjourns around 4 PM. Door prize recipients will be selected after the last speaker.

**Fee:** \$60 General Registration / \$70 Late Registration begins April 1.

### Forest Owner Annual Meeting Advanced Registration (Mail-in)

*Please print name as it is to appear on name tag. Annual Meeting Refunds will be made if AFOA is notified by April 6. Eventbrite fees are non-refundable.*

**Name:** \_\_\_\_\_

**Spouse:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Telephone:** \_\_\_\_\_

**City, State, & Zip:** \_\_\_\_\_

**Email:** \_\_\_\_\_

# of Attendees

#### Annual Meeting General Registration

**Forestry Field Day** (lunch not incl.) (General Registration required to attend)

**Bald Eagle Observation** (please note # of attendees for headcount)

**Reception** (please note # of attendees for headcount)

**@ \$60 per person**  
\$70 after 3/31/2023

**@ \$5 per person**

**@ -- per person**

**Included**

**@ -- per person**

**Included**

**TOTAL DUE**

\$ \_\_\_\_\_

Complete and return registration form with check, M.O., or credit card information below to:  
AFOA - Annual Meeting, P. O. Box 361434, Birmingham, AL 35236

A credit card may not be used to pay for any of AFOA's Group Insurance Liability Policies.

**AFOA applies a 3.63% + \$0.31 convenience fee to all credit card transactions**

Credit Card Information (In order to process, fill in all information) MasterCard or Visa Only Amount \$ \_\_\_\_\_

(Circle One) Expiration Date MM/YYYY \_\_\_\_\_

Credit Card Number \_\_\_\_\_

Security Code (3 digits on back of card) \_\_\_\_\_ Name as it appears on card \_\_\_\_\_

Zip Code \_\_\_\_\_ Phone Number ( ) \_\_\_\_\_ **AFOA USE ONLY BELOW THIS LINE**

Link#/Adv# \_\_\_\_\_ Inv# \_\_\_\_\_ Inv \$ \_\_\_\_\_ Date: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_



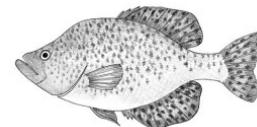
## Annual Meeting Agenda

### FRIDAY, APRIL 14

1:00 PM Forestry Field "Day" with [Consulting Forester Arthia "Billy" Rye, Forest Management Specialists, Inc.](#)  
3:00 PM Bald Eagle Observation with Indya Guthrie, Park Naturalist  
5:00 PM Speakers Reception with music by [Tommy Sellers and the Hillabee Creek Band](#) at Lake Guntersville State Park Lodge

### SATURDAY, APRIL 15 at Lake Guntersville State Park Lodge

8:00 AM Meet and Greet — Exhibits & Coffee Area  
8:30 AM Welcome — *President Will Freise*  
8:35 AM Annual Business Meeting — *Will Freise* presiding  
8:45 AM TIMBER MARKET UPDATE, [T. R. Clark, F & W Forestry Services](#)  
9:10 AM BREAKOUT SESSION: NUTS & BOLTS OF SELLING TIMBER, [T. R. Clark, F & W Forestry Services](#)  
9:10 AM MAPRIGHT, MAPPING MADE SIMPLE, [Steve Roberson, MapRight](#)  
9:35 AM WHY WE SHOULD DITCH FOREST CARBON CREDITS, [Trip Jobe, ResourceWise](#)  
10:00 AM STRATEGIES TO AVOID ESTATE TAX LAND LIQUIDATION, [Larry Wall, WealthArc Advisors](#)  
10:25 AM Coffee Break  
11:00 AM BREAKOUT SESSION: ESTATE PLANNING, [Larry Wall, WealthArc Advisors](#)  
11:00 AM PROTECTING OUR DEER POPULATION, [Kevin McKinstry, CWD Coalition](#)  
11:25 AM FISH DAY, [Dale Floyd, Alabama Fish & Pond, LLC](#)  
11:50 AM Lunch  
1:00 PM MAPPING TOOLS FOR LANDOWNERS, [John Gilbert, Solon Dixon Forestry Education Center](#)  
1:25 PM BREAKOUT SESSION: MORE MAPPING TOOLS, [John Gilbert, Solon Dixon Forestry Education Center](#)  
1:25 PM INS AND OUTS OF LEASING HUNTING RIGHTS, [Melisa Love, Forestry Consultants, Inc.](#)  
1:50 PM STUDENT FOREST MANAGEMENT PLANS - A REVIEW, [Professor Tom Gallagher, Auburn University, CFWE](#)  
2:15 PM Coffee Break  
2:45 PM DRONE SERVICES CAN SAVE TIME AND MONEY, [Doug Robillard, A3 Aviation](#)  
3:10 PM WHY A PRESCRIBED BURN ASSOCIATION, [John Stivers, Central Alabama Prescribed Burn Association](#)  
3:35 PM Door Prizes & Adjourn by 4 PM



For room reservations at Lake Guntersville State Park Lodge call (256) 505-6621. To receive the special room rate mention Alabama Forest Owners' Association - **Group Code 9777**. A few other hotels nearby in Guntersville:

Wyndham Garden Lake Guntersville - (256) 677-9083 | Hampton Inn Guntersville - (256) 582-4176  
Fairfield Inn & Suites by Marriott Albertville - (256) 660-2396 | Lake Guntersville Bed & Breakfast - (256) 505-0133

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## DOES ANYONE HAVE AN ANSWER?

Last week an AFOA member asked if we knew how much to charge for a right-of-way across his property for a transmission line from a solar farm, not on his property. The 800 acre solar farm does not have eminent domain authority. Does anyone know of a law firm which has expertise in this special area? Tony Hubbard, who spoke to us about solar farms at our 2017 Annual Meeting has retired. Send a note to [RLL@afoa.org](mailto:RLL@afoa.org), or call Lee at 205-624-2225. Thanks.

## FOREST PROFILES: CONSULTING FORESTERS by Paige Townley



**Ken Robertson** has been a forester practically his whole life. He started planting trees when he was 12 years old. By the time he was a teen, he had his own company planting trees and cruising timber. After getting his degree in forestry from Mississippi State, he worked for another company for a few short years, but it wasn't long before he was once again running his own consultant company, **Timber Investment Managers**.

Based in Hattiesburg, Mississippi, Timber Investment Managers is focused on all things silviculture, including herbicide applications, reforestation, tree planting, and timber sales. "We are a turn-key vendor," Robertson said. "We have upwards of 10 registered foresters on staff, and we can take care of whatever is needed from start to finish."

Having been in the industry so long, Robertson has seen many changes over the years—"Thirty years ago, we weren't getting phone calls to create wildlife habitats and now we do as much of that as we do timber growth," he shared—but what hasn't changed is his love for the industry. "I love being busy and how our work never stops," he said.

### (CALENDAR OF EVENTS CONTINUED FROM PAGE 3)

March 18...Gainesboro, Tennessee 8:30 AM - 1 PM. **Timber Sale Workshop for Forest Landowners** at Center Grove Community Center, 113 7 Knobs Road. Topics will include: Steps in marketing timber, Options for treating degraded hardwood stands, Avoid diameter limit cutting, Contract & tax considerations, and Panel discussion for traps & troubleshooting. Speakers: Dr. David Mercker, University of Tennessee, Russell Fulcher, TDF Forester, and Rick Sluss, Consulting Forester. For more information contact [Jackson County Extension](#) at (931) 268-9437.

March 20-24...Escambia County 8 AM - 4 PM. **ForestHer: Learn to Burn** attendees (ForestHer events are more focused on women) will experience a day-long "start to finish" learning opportunity. Actively participate with ignition patterns, holding techniques, and mop up. The prescribed burn will be conducted on the first available burn window between March 20-24. Depending on weather conditions, selected participants will be given 2 days advanced notice before the program is held. Register early as space is usually limited. For more information contact [Ryan Mitchell](#) at (251) 423-9415.

March 23...Graham, Florida 11 AM ET. **Florida Forestry Association (FFA) Membership Meeting** at the Bradford Sportsmen Farm. RSVP by March 16 to [Whitney](#) at (850) 222-5646.

March 24...Franklin County 8:30 AM - 2 PM. **Recreational Pond Management Workshop** at the Ralph Bishop Center, 201 Ash Avenue, Russellville. Topics will include: Managing for good fishing, Controlling aquatic plants, and Other common pond problems. An electrofishing demonstration will be held at City Lake Park. Bring a pond weed for identification. Fee: \$15; lunch included. For more information contact [Kerry Steedley](#) at (334) 350-0485.

March 27-31...Crenshaw County 8 AM - 4 PM. **Learn to Burn** attendees will experience a day-long "start to finish" learning opportunity. Actively participate with ignition patterns, holding techniques, and mop up. The prescribed burn will be conducted on the first available burn window between March 27-31. Depending on weather conditions, selected participants will be given 2 days advanced notice before the program is held. Register early as space is limited to 30. For more information contact [Ryan Mitchell](#) at (251) 423-9415.

March 29...Online 12 Noon - 1 PM CT. **Streamsides Management Zones (SMZs)** will be presented via Zoom with a live question & answer session. Presented by Tim Albritton, Natural Resources Conservation Service. Registration required. For more information contact [Bence Carter](#) at (334) 693-3800.

### APRIL 2023

April 1...Wildersville, Tennessee 7 AM - 1 PM. **Healthy Hardwoods Field Day** at Natchez Trace State Forest. The program will feature state and federal cost-share programs and a field tour. Lunch included. Contact [Dana Howard](#) at

(615) 883-3832.

April 3-7...Washington County 8 AM - 4 PM. **Learn to Burn** attendees will experience a day-long "start to finish" learning opportunity. Actively participate with ignition patterns, holding techniques, and mop up. The prescribed burn will be conducted on the first available burn window between April 3-7. Depending on weather conditions, selected participants will be given 2 days advanced notice before the program is held. Register early as space is usually limited. For more information contact [Ryan Mitchell](#) at (251) 423-9415.

April 4...Live Oak, Florida 5 - 8 PM ET. **Land-owner Financial Assistance Expo** at UF/IFAS NFREC-Suwannee Valley, 8202 County Road 417. Meet with agencies and vendors that can assist with cost-share. For more information contact [Chris Demers](#) at (352) 846-2375.

April 6...Bascom, Florida 11 AM CT. **Florida Forestry Association (FFA) Membership Meeting** at the Bascom School House. RSVP by March 30 to [Whitney](#) at (850) 222-5646.

April 6...Geneva County 11:30 AM - 1 PM. **Wild Pig Management** at Ketchum's Restaurant, 115 Main Street, Hartford. This workshop will discuss practical and effective feral swine management strategies and highlight common mistakes made when managing feral swine. During this meeting, Alabama Soil & Water Conservation will provide a program update of the Feral Swine Control Program. Registration required. Lunch provided. For more information contact [Bence Carter](#) at (334) 389-4055.

April 11...Online 12 Noon - 1:15 PM CT. **ForestHer Webinar Series: Attracting Non-Game Birds to Your Property** will be presented via Zoom. This lunch and learn is for women that own forestland or are just interested in learning more about forestry. Speaker: Mercedes Maddox, Alabama Department of Conservation and Natural Resources. Pre-registration required. For more information contact [Becky Barlow](#) at (334) 844-1019.

April 12...Online 12 Noon - 1 PM CT. **Eastern Diamondback Rattlesnake** will be presented via Zoom with a live question & answer session. Presented by Jamye Waldron, Marshall University. Registration required. For more information contact [Bence Carter](#) at (334) 693-3800.

April 13-14...Morgan County. **ForestHer: Intro to Forest Management for Women** at Fort Decatur. Topics include: Map Reading, Setting Goals and Writing a Management Plan, Working with a Private Consultant, Selling Your Timber, On-Site Field Measurement Techniques, plus a field component to talk about Tree ID, Thinning, Wildlife Opportunities and more. Fee: \$50. For more information contact [Kerry Steedley](#) at (334) 350-0485.

April 14-15...Marshall County. **2023 AFOA ANNUAL MEETING** at the Lake Guntersville State Park Lodge. See pages 4 & 5 for

...  
(CALENDAR OF EVENTS CONTINUED ON PAGE 7)

## MEMBERSHIP APPLICATION

## MEMBER SERVICE REQUESTS

I own 40 or more acres of forestland in Alabama and would like, at no cost to me, an Initial Consultation with a member of the Association of Consulting Foresters.\*

I am enclosing \$17 for a Timber Buyer List for \_\_\_\_\_ County.

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Model for a Timber Sale Contract

Application for Hunting Lease Liability Insurance Coverage \*

Application for Timberland Liability Insurance Coverage \*

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AFOA T-Shirt — ( ) Short Sleeve, \$15 / ( ) Long Sleeve, \$18 Select style. Call for available colors and sizes. Color & Size: \_\_\_\_\_

AFOA Ball Cap: \$17. Call to specify color. Color: \_\_\_\_\_

\* This service is for landowners only. Hunters may only use the hunting lease liability insurance policy under the membership of a landowner.

(Mr.)(Mrs.)(Ms.)

Name of Landowner (person, family, partnership, corporation, LLC, etc.)\*

(Mr.)(Mrs.)(Ms.)

Name of Person Representing Landowner (optional)\*

Mailing Address

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone: home \_\_\_\_\_ Telephone: work \_\_\_\_\_

Email Address (we do not share)

State(s) and County(ies) Where Forestland Is Located — Please List.

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## 2 YEARS

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 Regular Member - 1st Class Postage \$59  
 Sustaining Member - 1st Class Postage \$360

## 3 YEARS

Regular Member - Bulk Rate Postage \$52  
 Regular Member - 1st Class Postage \$88  
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## SEND APPLICATION &amp; PAYMENT TO:

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**P. O. Box 361434**  
**Birmingham, AL 35236**

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## (CALENDAR OF EVENTS CONTINUED FROM PAGE 6)

complete meeting details. **Room reservations:** Call (256) 505-6621. To receive the special room rate mention Alabama Forest Owners' Association - Group Code 9777.

April 20...Elmore County 6 PM. **Wild Game Cook-Off** at Alabama Wildlife Federation Headquarters, Millbrook. Attend the cook-off, enjoy live music, door prizes, youth activities, and sample wild game recipes. Fee: \$50 for up to 2 adults. Youth 15 and under free. Call the Alabama Wildlife Federation at 1-800-822-9453.

April 24-28...Baldwin County 8 AM - 4 PM. **Learn to Burn** attendees will experience a day-long "start to finish" learning opportunity. Actively participate with ignition patterns, holding techniques, and mop up. The prescribed burn will be conducted on the first available burn window between April 24-28. Depending on weather conditions, selected participants will be given 2 days advanced notice before the program is held. Register early as space is usually limited. For more information contact **Ryan Mitchell** at (251) 423-9415.

April 25...Lee County. **Alabama Invasive Plant Council Annual Conference** at the Mary Olive Thomas Demonstration Forest in Auburn. Fee: \$TBD. CEUs available. For more information contact **Nancy Loewenstein** at (334) 844-1061.

April 25-28...Haines City, Florida. **Prescribed Fire for Wildlife Training** at the FFA Leadership Training Center, 5000 Firetower Road. This training will provide attendees with basic infor-

mation on wildlife habitat management practices associated with prescribed fires in Florida. Fee: \$425. For more information contact **Jim Schortemeyer** at (239) 455-5847.

## MAY 2023

May 2...Montgomery County 8 AM - 12 Noon. **ForestHer: Birding** at Turnipseed Tree Farm, Mathews. ForestHer is a program that was developed with women landowners in mind. Attend this program for an interactive forestry tour with EJ Williams (American Bird Conservancy) and other state bird experts. This tour will include common bird identification through sight and sound, as well discussions on bird-friendly forest management practices. Contact **Bence Carter** at (334) 389-4055.

May 4...Conecuh County 8 AM - 4:30 PM. **ForestHer Workshop** at The Evergreen Depot, Evergreen. **Topics will include:** Map reading, Forest terminology & tools, Conservation resources, Private consulting, Marketing & selling timber, Measuring your forest, Pine plantation management, and more. Fee: \$10. To register, call the Conecuh County Extension at (251) 578-2762.

May 6...Elmore County 5 PM. **Wild Game Cook-Off** at Lake Martin Amphitheater, Eclectic. Attend the cook-off and enjoy live music, door prizes, youth activities, and sample wild game recipes. Fee: \$50 for up to 2 adults; \$10 discount if paid in advance. Youth 15 and under free. Call the Alabama Wildlife Federation at 1-800-822-9453.

May 10...NATIONWIDE 10:00 AM Central

Time. **CAPITAL IDEAS - LIVE!** 15-minute Web Supported Telephone News Conference for Alabama Forest Owners. Listen on your phone or later on the web.

May 10...Online 12 Noon - 1 PM CT. **Managing for Pine-Hardwood Mixtures** will be presented via Zoom with a live question & answer session. Presented by David Clabo, University of Georgia. For more information contact **Bence Carter** at (334) 693-3800.

May 11...Shelby/Jefferson Counties 6 to 8 PM. **Dinner and Discussion** at location to be determined. To attend, RSVP AFOA at (205) 624-2225 or [rll@afoa.org](mailto:rll@afoa.org).

May 16...Online 9 AM - 4 PM CT. **Applied Forest Finance** class details the step-by-step financial analysis required to answer key investment and forest management questions. Learn how to identify, value, and rank timber and forestry investments. Fee: \$580; \$80 discount if paid by May 2. CE hours available. Contact **Pamela Smith** at (770) 725-8447.

May 16...Limestone County 5:30 PM. **Wild Game Cook-Off** at the Canebrake Club, Athens. Attend the cook-off and enjoy live music, door prizes, youth activities, and sample wild game recipes. Fee: \$35. Youth 15 and under free. Call the Alabama Wildlife Federation at 1-800-822-9453.

More Events can be found on AFOA's website at [www.AFOA.org/cal/cal.htm](http://www.AFOA.org/cal/cal.htm)

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**"BY THE NUMBERS:** More than half (55%) of forestland in Georgia is owned by private, non-industrial (or non-corporate) landowners. Studies have shown that the average cost of services provided to residential properties is \$1.19 per dollar of revenue raised. However working and open lands receive only \$0.37 on average for each dollar of revenue raised (similar returns are experienced by commercial properties). This imbalance between property types is not sustainable because while the vast majority of property value is held in residential properties, this use is being subsidized by commercial owners and working lands." *Source: Georgia Forestry, Winter 2023.* While we recognize that Georgia is not Alabama, we suspect that rural forestland in Alabama pays considerably more in taxes than it receives in services. Too bad there isn't an economist at Auburn with the ability to run the numbers.

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**"THIS WEEK 24 REPUBLICAN STATE ATTORNEYS GENERAL** filed a lawsuit against the Biden administration's Waters of the U.S. (WOTUS) definition that was finalized in January 2023. The rule will go into effect in March; it expands the definition of WOTUS and provides most decisions to regulators allowing them to assert jurisdiction over streams and wetlands based on either the significant nexus or relatively permanent tests. The lawsuits come as the Supreme Court will decide on a lawsuit challenging the extent to which wetlands contribute to tributary networks and whether they should be subject to permitting requirements." *Source: Forest Resources Association Issue Update, 2/17/23.* *WOTUS is not important to most of us, until timber can't be cut or roads can't be built.*



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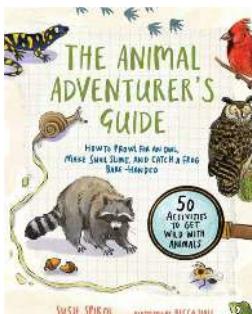
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**THIRD CASE OF CWD CONFIRMED IN LAUDERDALE COUNTY** reported *Yellow Hammer News*, 2/17/23. Plan now to learn more about Chronic Wasting Disease and how to stop the spread at AFOA's 42nd Annual Meeting. See pages 4 & 5.



**"SOON AFTER THE RELEASE** of [Susie] Spikol's book,

[*The Animal Adventurer's Guide*], I set a copy on my family's cluttered coffee table. Fewer than 24 hours later, I took my 10-year-old daughter and her friend hiking. As I managed the dogs behind them, I heard my daughter say, 'We need to sprinkle a thick layer of flour over the area and place the food in the middle so the animals will have to walk across the flour to get it. Then we'll return in the morning, see the footprints, and know who's been there!' Unbeknownst to me, my daughter had picked up the book and read the *Set a Track Trap* activity. Excitedly, her friend replied, 'Yes, and we'll have to make sure our dogs don't get out during the night and ruin it.' And there they were, a couple of scientists walking through the woods controlling for variables." *Source: Book Review by Rebecca Perkins Hanessian, Northern Woodlands, Winter 2022.*

**"FINANCIAL AID AVAILABLE** to help Alabama landowners fight cogongrass spread." *Source: AL.com, 2/14/23.* "Potential applicants are directed to the **Cogongrass Mitigation Program** web page of the AFC website. Landowners may also email [cogongrass@forestry.alabama.gov](mailto:cogongrass@forestry.alabama.gov)."



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**EMPLOYMENT IN LOGGING HAS DECLINED** by 41% from 86,000 in 1990 to under 50,000 today..." *Source: Scott Dane, Southern Loggin' Times, Jan. 2023.*



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