

Batten Down the Hatches and Protect the Hen House... Keeping the Government Foxes (IRS) at Bay



Orman R. Wilson, CPA
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Today's Outline

You are a timber owner:

- How did you become one?
- What are you doing with it now?

Are you required to file a tax return?

What's new for individuals, trusts, estates and gifts?



You Are Now A Timber Owner



- **Have you recently:**
 - Purchased your first timber tract?
 - Been gifted an interest in a timber tract?
 - Inherited an interest in a timber tract?

- **Are you wondering what you need to do next?**

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So You Purchased a Timber Tract?

- **Adjusted basis equals total cost of the acquisition:**
 - Land
 - Timber
 - Capital improvements
 - Hunting lodge
 - Utility shed
 - Lake
 - Trees planted
- **Adjusted basis is reduced annually for:**
 - Depreciation (buildings, bridges, culverts, etc.)
 - Depletion (harvested trees)
 - Amortization (reforestation)

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So You Were Gifted a Timber Tract?

- **Your basis equals the donor's basis:**
 - Provided the FMV of the gifted tract is greater than the donor's basis on the date of the gift
 - Typical scenario
- **If FMV of the gift is less than the donor's basis:**
 - Your basis equals the FMV on the date of the gift
 - Prevents gifting and immediate use of the loss

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So You Inherited a Timber Tract?

- **Your basis is the FMV of the tract at date of death:**
 - Unless the alternate valuation date is used
 - Only available if a federal estate tax return is filed
 - “Step-Up Basis”

- **Special Use Valuation:**
 - §2032A election – on federal estate tax returns
 - 10-year limitation associated with this election

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Once You Have Established Your Basis

Allocate basis to various components:

- Land
- Timber
- Structures
- Other

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Purchase of Timber Tract



Timber Cruise of Forest Land

90 acres with 1,000 cords of pine pulpwood

10 acres with pre-merchantable trees

| | |
|--------------------------|-----------|
| FMV of PPW (\$26/cord) | \$26,000 |
| FMV of P-MT (\$200/acre) | 2,000 |
| FMV of Bare Land | 80,000 |
| | ----- |
| Total FMV of Acquisition | \$108,000 |
| | ===== |

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Allocation of Original Basis

| | | | % of | | Original |
|-------------------------|--|---------------|---------------|--|---------------|
| | | FMV | FMV | | Cost Basis |
| Land | | \$80,000 | 74.08% | | \$88,377 |
| Pre-merchantable timber | | 2,000 | 1.85% | | 2,207 |
| Pine pulpwood | | <u>26,000</u> | <u>24.07%</u> | | <u>28,716</u> |
| Total | | \$108,000 | 100.00% | | \$119,300 |

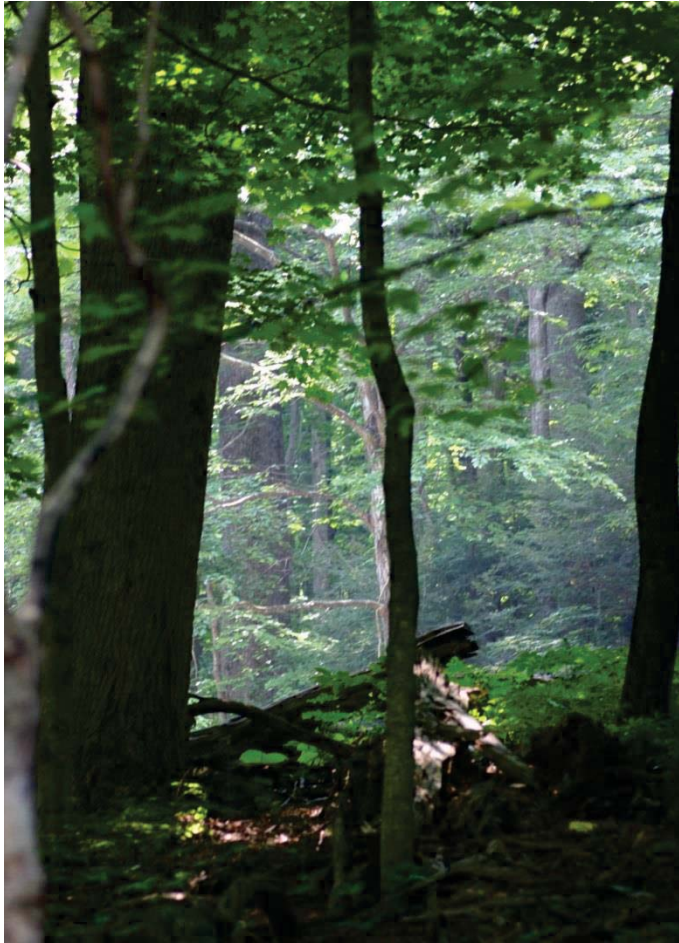
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Valuable Resources Needed



- Attorney
- Appraiser
- Forester
- CPA

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Do You Have A Forest Management Plan?

WHY IS THIS IMPORTANT?

Clearly indicates you have a profit motive for your forest operation.

WHY IS THIS IMPORTANT?

The use of your forest land determines the type of owner.

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What Type of Forest Owner Are You?

Four Classifications:

(In Order of Most Favorable Tax Treatment)

- Timber as a Business
- Timber as an Investment
- Timber as a Hobby
- Timber as a Personal Asset



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Issues To Consider

- **Timber Business or Investor?**
- **Section 631(b) Elections**
 - Lump-sum sale
 - Retained economic interest sale



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Investment vs. Business

- **An investor generally holds property and hires others to manage the property for them**
 - Think of someone that hires a stockbroker to manage their stock portfolio
- **A timber owner in the trade or business of owning timber actively participates in the management of the timberlands themselves**
 - Keep accurate records of dates and activities performed
 - Final decision maker on all major decisions regarding timber management issues

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Accurate records?

Invoices, contracts, receipts, cancelled checks, and maps that validate forest land holdings & operations:

- Documents related to current expenses should be retained for three (3) years after the tax return is filed
- Documents related to acquisition of land and timber should be held for the entire period of ownership, plus a minimum of three (3) years after disposition

NOTE: No statute for fraudulent returns!

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Forest Landowner's Journal

- **Used to record forest management information and activities**
- **Chronological business diary that contains details of each business transaction:**
 - Description
 - Purpose
 - Date
 - Dollar Amounts

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Forest Landowner's Journal Example

| | | | |
|---------|--|---------|---------|
| 6/1/14 | Temporary Capital Account | 1,500 | |
| | Cash | | 1,500 |
| | E.Z. Cruiser, consultant for forest land appraisal report | | |
| 6/2/14 | Temporary Capital Account | 800 | |
| | Cash | | 800 |
| | Dewey, Cheatum & Howe, attorney for title search and closing costs | | |
| 6/14/14 | Temporary Capital Account | 116,000 | |
| | Cash | | 16,000 |
| | Mortgage Note Payable | | 100,000 |
| | Purchase of Evergreen Farm | | |

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Timber Business vs. Timber Investment

WHAT IS THE BIG DEAL?

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Fiscal Cliff Scare of 2012

New top tax bracket added:

- The December 2012 fiscal cliff legislation added a new top tax bracket of 39.6% for single taxpayers (income greater than \$406,750) and for married taxpayers filing jointly (income greater than \$457,600).

| 2012 Rates | Current Rates |
|------------|---------------|
| 10% | 10% |
| 15% | 15% |
| 25% | 25% |
| 28% | 28% |
| 33% | 33% |
| 35% | 35% |
| 35% | 39.6% |

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Capital Gains and Qualified Dividends

The same legislation also made changes to the tax rates for capital gains:

- **20%** tax rate for net capital gains otherwise taxable at ordinary tax rate less than 39.6%
- **15%** tax rate for net capital gains otherwise taxable at ordinary tax rate of 39.6%
- **0%** tax rate for net capital gains otherwise taxable at ordinary tax rate less than 25%



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Capital Gains and Qualified Dividends

Potential changes for 2015:

- No more capital gains tax rates
- All gains from sale of timber will be taxed as ordinary income



Timber Business vs. Timber Investment

The Affordable Care Act (Obama Care)

WHAT'S THE BIG DEAL?

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Net Investment Income | Subject to Medicare Tax

- The Affordable Care Act subjects investment income to the Medicare tax for the first time in the history of Social Security
- Effective January 1, 2013, new §1411 (a)(1) imposed a **3.8%** Medicare tax on the **lesser of “*net investment income*” OR** the excess of modified adjusted gross income
- \$250,000 (+) - MFJ return
- \$125,000 (+) - MFS return
- \$200,000 - Single taxpayers

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2014 Tax Rates

New Medicare Contribution Tax Rates

| Medicare Tax on... | Employer (2012 law) | Employee (2014 law) | 2014 Add'l Contribution Individual or Trust | Total |
|---|---------------------|---------------------|---|-------|
| Earned income > \$250,000 * | 1.45% | 1.45% | .90% | 3.80% |
| Individuals - Lesser of Net Investment Income or AGI over \$250,000 * | 0.00% | 0.00% | 3.80% | 3.80% |
| Trusts and Estates – Lesser of Net Investment Income or AGI over \$12,150 (top trust bracket) | 0.00% | 0.00% | 3.80% | 3.80% |

* Greater than

- \$250,000 married filing a joint return,
- \$125,000 married filing a separate return, and
- \$200,000 single taxpayers



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Net Investment Income

***“Net investment income”* includes gross income from:**

- Interest
- Dividends
- Annuities
- Royalties
- Rents
- Income from passive activities (which may be a trade or business)
- Income from trading financial instruments and commodities (which may be a trade or business)
- Disposition of property (other than income derived from any trade or business to which the tax does not apply)

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How Does The ACA Affect Timber Gains?

Depends upon whether the timber activity is a trade or business or an investment

- Gains from timber held for investment are clearly investment income
- Timber sold under IRC §631(b) qualifies as sale of trade or business property reportable on Form 4797 and is not subject to NII Tax

*Note: Treasury is continuing to release new, and in some cases, corrected regulations.



Time to Replant?

- **Reforestation expense election**
 - \$10,000 per year per SIP (Single Identifiable Property)
 - Excess over \$10,000 amortized over 84 months
- **Expenses that qualify:**
 - Site preparation
 - Seed or seedlings
 - Labor and equipment rental
 - Depreciation on your equipment



Other Reforestation Issues

- Generally consider all expenses within two years of planting
- Cost sharing program payments can be used to reduce reforestation expense in lieu of reporting as taxable income
- Alabama does not currently allow deduction for reforestation expenses
- Important to maintain records of these costs by tract



Federal Form T (Timber)

| | | | | | | | | | | | | | | | | | | | | |
|---|-------------------------------|---|------------------------|-------------------------------------|---------------------------------------|---|---------|--|--|--|---|---------------------------|--|--|--|---|-------------------------------|--|--|--|
| Form T (Timber) (Rev. December 2013) | | Forest Activities Schedule Attach to your tax return. Information about Form T (Timber) and its separate instructions is at www.irs.gov/timber . | | | OMB No. 1545-0007 | | | | | | | | | | | | | | | |
| Department of the Treasury Internal Revenue Service | | For tax year ending _____, 20____. | | | Attachment Sequence No. 117 | | | | | | | | | | | | | | | |
| Name(s) as shown on return | | | | Identifying number | | | | | | | | | | | | | | | | |
| Part I Acquisitions | | | | | | | | | | | | | | | | | | | | |
| 1 Name of block and title of account | | | | | | | | | | | | | | | | | | | | |
| 2 Location of property (by legal subdivisions or map surveys) | | | | | | | | | | | | | | | | | | | | |
| 3a Name and address of seller or person from whom property was acquired | | | | b Date acquired | | | | | | | | | | | | | | | | |
| 4 Amount paid: | | | | | | | | | | | | | | | | | | | | |
| <table border="0" style="width: 100%;"> <tr> <td style="width: 5%;">a</td> <td style="width: 5%;">In cash</td> <td style="width: 50%;"></td> <td style="width: 20%;"></td> <td style="width: 20%;"></td> </tr> <tr> <td>b</td> <td>In interest-bearing notes</td> <td></td> <td></td> <td></td> </tr> <tr> <td>c</td> <td>In non-interest-bearing notes</td> <td></td> <td></td> <td></td> </tr> </table> | | | | | | a | In cash | | | | b | In interest-bearing notes | | | | c | In non-interest-bearing notes | | | |
| a | In cash | | | | | | | | | | | | | | | | | | | |
| b | In interest-bearing notes | | | | | | | | | | | | | | | | | | | |
| c | In non-interest-bearing notes | | | | | | | | | | | | | | | | | | | |
| 5a Amount of other consideration | | | | | | | | | | | | | | | | | | | | |
| b Explain the nature of other consideration and how you determined the amount shown on line 5a. | | | | | | | | | | | | | | | | | | | | |
| 6 Legal expenses | | | | | | | | | | | | | | | | | | | | |
| 7 Cruising, surveying, and other acquisition expenses | | | | | | | | | | | | | | | | | | | | |
| 8 Total cost or other basis of property. Add lines 4a through 7 | | | | | | | | | | | | | | | | | | | | |
| 9 Allocation of total cost or other basis on books: | | | | | | | | | | | | | | | | | | | | |
| | | Unit | Number of units | Cost or other basis per unit | Total cost or other basis | | | | | | | | | | | | | | | |
| a Forested land | | Acre | | | | | | | | | | | | | | | | | | |
| b Other unimproved land | | Acre | | | | | | | | | | | | | | | | | | |
| c Improved land (describe) ▶ | | Acre | | | | | | | | | | | | | | | | | | |
| d Merchantable timber. Estimate the quantity of merchantable timber present on the acquisition date (see Regulations section 1.611-3(e)). Details of the timber estimate, made for purposes of the acquisition, should be available if your return is examined. | | | | | | | | | | | | | | | | | | | | |
| e Premerchantable timber. Make an allocation here only if it is a factor in the total cost or value of the land. | | | | | | | | | | | | | | | | | | | | |
| f Improvements (list separately) | | | | | | | | | | | | | | | | | | | | |
| g Mineral rights | | | | | | | | | | | | | | | | | | | | |
| h Total cost or other basis (same amount as line 8). Add lines 9a through 9g | | | | | | | | | | | | | | | | | | | | |

For Paperwork Reduction Act Notice, see separate instructions. Cat. No. 16717G Form T (Timber) (Rev. 12-2013)



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Not Quite The Same

TAX AVOIDANCE

VS.

TAX EVASION

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Are you required to file?

| IF you filing status is... | AND at the end of 2013 you were.. | THEN file a return if your gross income was at least... |
|----------------------------|-----------------------------------|---|
| Single | ...under 65 | \$10,150 |
| | ...65 or older | \$11,700 |
| Married filing jointly | ...under 65 (both spouses) | \$20,300 |
| | ...65 or older (one spouse) | \$21,500 |
| | ...65 or older (both spouses) | \$22,700 |
| Married filing separately | ...any age | \$3,950 |
| Head of household | ...under 65 | \$13,050 |
| | ...65 or older | \$14,600 |
| Qualifying widower | ...under 65 | \$16,350 |
| | ...65 or older | \$17,550 |

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Should you file anyway?

- Even if you do not otherwise have to file a return, you should file one to get a refund of any federal income tax withheld.
- You should also file if you are eligible for any of the following credits:
 - Earned income credit
 - Additional child tax credit
 - American opportunity credit
 - Credit for federal tax on fuels
 - Health coverage tax credit

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2014 Tax Returns

- **Highest tax rate 39.6%**
- **Health care coverage**
 - **Provided by employer**
 - **Purchased through company**
 - **Purchased through exchange**

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Tax rate on net capital gain and qualified dividends

- The maximum tax rate of 15% on net capital gain and qualified dividends has increased to 20% for some taxpayers.

(Remember the discussion to tax all capital gain as ordinary income beginning in 2015)

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Additional Medicare Tax

- Beginning in 2013, a 0.9% Additional Medicare Tax applies to Medicare wages, railroad retirement (RRTA) compensation, and self-employment income that are more than:
 - \$125,000 if married filing separately,
 - \$250,000 if married filing jointly, or
 - \$200,000 if single, head of household, or qualifying widow(er)

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Net Investment Income

- Beginning in 2013, you may be subject to Net Investment Income Tax (NIIT). The NIIT is 3.8% of the smaller of (a) your net investment income or (b) the excess of your modified adjusted gross income over:
 - \$125,000 if married filing separately,
 - \$250,000 if married filing jointly, or
 - \$200,000 if single or head of household

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What is NII?

- **Net Investment Income means the excess (if any) of:**
 - **The sum of:**
 - **Gross income from taxable interest, dividends, annuities, royalties, and rents, other than income derived in the ordinary course of a trade or business; and**
 - **Net gain (to the extent taken into account in computing taxable income) attributable to the disposition of property other than property used in a trade or business;**
 - **Over the deductions allowed that are properly allocable to such gross income or net gain.**

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Key Income Limitations

NII Tax is 3.8% of the smaller of:
(a) your net investment income; or
(b) the excess of your modified adjusted gross income over:

\$125,000 (MFS)

\$250,000 (MFJ)

\$200,000 (Single or HOH)

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Charitable Contributions

- **Charities**
 - **Need cash, will take cash**
 - **Need cash, will take stocks**
- **Appreciated stock is better**
 - **Charities can sell the stock and take the cash**
 - **You get FMV as deduction**
 - **You don't recognize gain**

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Medical & Dental Expenses

- You can deduct only the part of your medical and dental expenses that is more than 10% of your adjusted gross income (7.5% if either you or your spouse is 65 or older)

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Phaseout of Exemptions

- You lose part of the benefit of your exemptions depending on your AGI:

| | |
|-----------------------------|-----------|
| • Married filing separately | \$152,525 |
| • Single | \$254,200 |
| • Head of household | \$279,650 |
| • Married filing jointly | \$305,050 |
| • Qualifying widower | \$305,050 |

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Standard Deductions

Most people will use:

- Single or Married filing separately \$6,200
- MFJ or Qualifying widower \$12,400
- Head of household \$9,100

NOTE: If married filing separately, if one spouse files using itemized deductions, the other spouse cannot use the standard deduction.

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Standard Deductions

Remember capital gains discussion:
**Congress is also
considering elimination
of all exemptions**

1. Mortgage interest
2. Charitable contributions
3. Real estate taxes



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Percentage Depletion

Normally, all oil and gas royalties are taxed on 85% of the amount received:

Congress is also considering elimination of percentage depletion.

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Example Two: One Working, One Retired

| MARRIED FILING JOINTLY | | | | | | | |
|---|------------|-----------------------|---|-----------------------|------------|--|--|
| | 2012 | | 2013 | | 2014 | | |
| Wages | \$ 75,000 | Wages | \$ 75,000 | Wages | \$ 75,000 | | |
| Interest | 2,000 | Interest | 2,000 | Interest | 2,000 | | |
| Dividends | 8,000 | Dividends | 8,000 | Dividends | 8,000 | | |
| Retirement | 125,000 | Retirement | 125,000 | Retirement | 125,000 | | |
| K-1 (passive income) | 75,000 | K-1 (passive income) | 75,000 | K-1 (passive income) | 75,000 | | |
| Social security | 20,000 | Social security | 20,000 | Social security | 20,000 | | |
| Capital gain | 20,000 | Capital gain | 20,000 | Capital gain | 20,000 | | |
| Total income | \$ 325,000 | Total income | \$ 325,000 | Total income | \$ 325,000 | | |
| Itemized deductions | (50,000) | Itemized deductions | (50,000) | Itemized deductions | (50,000) | | |
| Exemptions | (7,600) | Exemptions | (7,800) | Exemptions | (7,900) | | |
| Taxable income* | \$ 264,400 | Taxable income** | \$ 266,264 | Taxable income** | \$ 265,715 | | |
| Federal tax liability | \$ 59,119 | Federal tax liability | \$ 61,876 | Federal tax liability | \$ 61,286 | | |
| Taxable social security limited to \$17,000. | | | Includes Net Investment Income Tax of \$2,736. | | | | |
| Itemized deductions limited to \$49,340; Personal exemptions limited to \$6,396. | | | Itemized deductions limited to \$49,491; Personal exemptions limited to \$6,794. | | | | |

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Another Example: One working, one retired

| MARRIED FILING JOINTLY | | | | | | |
|------------------------|---|-----------------------|---|-----------------------|------------|--|
| | 2012 | | 2013 | | 2014 | |
| Wages | \$ 150,000 | Wages | \$ 150,000 | Wages | \$ 150,000 | |
| Interest | 2,000 | Interest | 2,000 | Interest | 2,000 | |
| Dividends | 8,000 | Dividends | 8,000 | Dividends | 8,000 | |
| Retirement | 100,000 | Retirement | 100,000 | Retirement | 100,000 | |
| K-1 (passive income) | 10,000 | K-1 (passive income) | 10,000 | K-1 (passive income) | 10,000 | |
| Social security | 25,000 | Social security | 25,000 | Social security | 25,000 | |
| Capital gain | 385,000 | Capital gain | 385,000 | Capital gain | 385,000 | |
| Total income | \$ 680,000 | Total income | \$ 680,000 | Total income | \$ 680,000 | |
| Itemized deductions | (25,000) | Itemized deductions | (25,000) | Itemized deductions | (25,000) | |
| Exemptions | (7,600) | Exemptions | (7,800) | Exemptions | (7,900) | |
| Taxable income* | \$ 643,650 | Taxable income** | \$ 662,538 | Taxable income** | \$ 662,386 | |
| Federal tax liability | \$ 128,040 | Federal tax liability | \$ 153,967 | Federal tax liability | \$ 153,998 | |
| | Taxable social security limited to \$21,250 | | Includes Net Investment Income Tax of \$15,390 | | | |
| | Itemized deductions also limited to \$13,712; Personal exemptions completely phased out. | | Itemized deductions also limited to \$13,864; Personal exemptions completely phased out. | | | |

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Filing Status For Same-Sex Married Couples

Legally:

- **Federal – can file married, jointly**
- **Alabama – each partner must file single**

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Final Individual Return

- Report interest and dividends on a cash basis
 - Report all 1099-INT/1099-DIV income
 - Back out income reported by estate
- Report partnership income or S corporation income on an accrual basis
 - Individual will receive K-1 through D.O.D.
 - Estate will receive K-1 for remainder



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Final Individual Return

- **Form 1310 is used if the decedent is due a refund**
- **Not required if the surviving spouse is filing the return**

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Gifts

- **Exempt amounts for 2014 & 2015:**
 - **\$14,000 (single)**
 - **\$28,000 (married, gift splitting)**
- **529 Plans:**
 - **\$70,000 (single)**
 - **\$140,000 (married, gift-splitting)**
 - **Only file one gift tax return**

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Estate Return

- **Due nine months from D.O.D.**
 - **2014 Exemption**
\$5,340,000
 - **2015 Exemption**
\$5,430,000
- **Automatic 6-month extension**
 - **To file**
 - **Not to pay**
- **Portability (DSUE)**

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Estate Return

- **Funeral expenses deductible**
- **Attorney fees are deductible**
- **Accounting fees are deductible**
- **Medical expenses deductible**
 - **Can be taken on final 1040**
 - **If paid within one year of D.O.D.**

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Gifts & Bequests

- Property received as a gift (from an individual), a bequest (from a decedent) or an inheritance (from a decedent) is not taxable to the recipient
- Charitable bequests are deductible on the estate return (LW&T)
- Any income (interest, dividends, rental) generated later by the property is taxable

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Fiduciary Return (1041)

- Estates are required to file income tax returns until the estate is closed
- Yearends for fiduciary returns:
 - Calendar yearend
 - Fiscal yearend



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Filing Requirements (1041)

- **Gross income exceeds \$600;**
or
- **If at least one K-1 beneficiary is a nonresident alien**

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Filing Requirements (1041)

- Each beneficiary receives a K-1
- The income reported on the K-1 takes the character of the income inside the estate
 - Interest is interest
 - Dividends are dividends
 - Capital gains stay inside (mostly)

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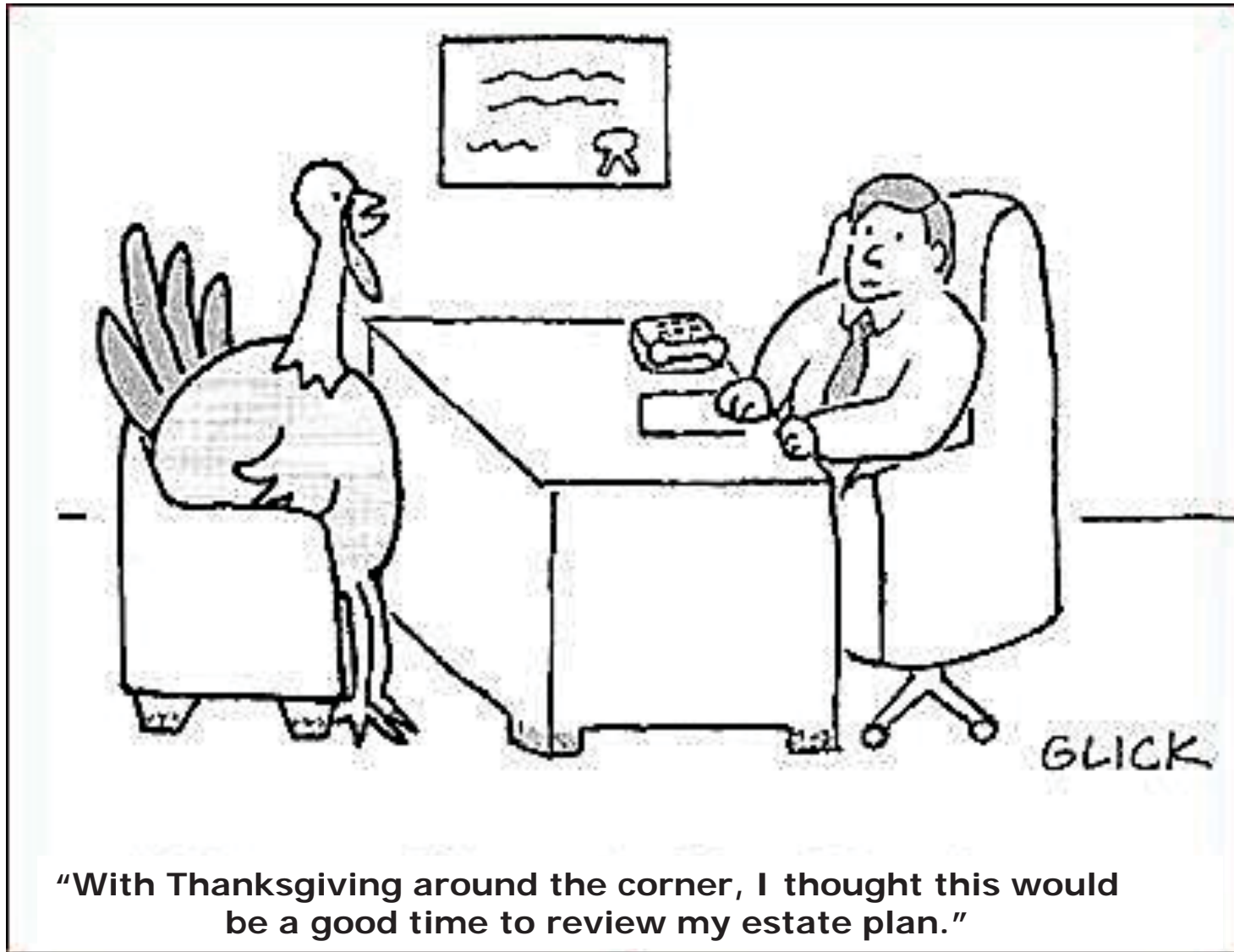
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Final Fiduciary Return

- In the final year, losses are passed out to the beneficiaries
 - Excess deductions (Schedule A, 2% Limitation)
 - Capital losses (ST & LT)

NOTE: Only income flows out on the final Alabama K-1; no losses allowed (poof)





"With Thanksgiving around the corner, I thought this would be a good time to review my estate plan."



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Trusted advisors serving quality clients.

Orman R. Wilson, CPA 205-345-8440
owilson@jmf.com www.jmf.com

 JMFCPAs
timber@jmf.com